

"You never miss the water 'til the well runs dry."
-Scottish Proverb

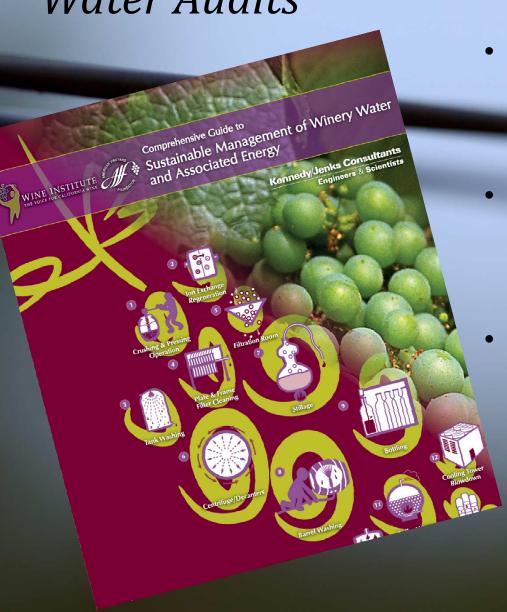
FAMILY WINES

## Formula for Success

- Daseling Water Usage
  - Understand sources and uses of water assign cost per gallon
- Enact Conservation Measures
  - Low hanging fruit to reduce water footprint
- Implement Reuse Technologies
  - Increase productivity of water resources
- Encourage Behavior Change
  - Communicate goals and incentivize change



## Water Audits



- California Sustainable Winegrowing
   Alliance Winery Water Guide
  - http://www.wineinstitute.org/winery
     waterguide
- Flowmeters!
  - Intake
  - Discharge
  - Processes
- Calculate "True" cost of water
  - Pumping
  - Treating
  - Heating
  - Disposal

## Water Conservation & Reuse

Spreagles reduce water for floor cleaning

- High pressure hose nozzles
- Optimize building HVAC settings
- Plumb cooling towers for reuse
- Reuse process water for vineyard irrigation
- pH balanced caustic tank cleaner
- PIG systems for pushing wine with compressed N2
- High Speed Rollup Doors keep warehouses cold
- Rainwater capture



Barrel Wash Water Recycling Units

Reuses water 3x before sending to the drain



# Using technology to conserve irrigation water – Partnering with Agencies

Fruition Science & PureSense

We let the vine tell us exactly when it needs to be irrigated, and how much water it requires





## Behavior Change

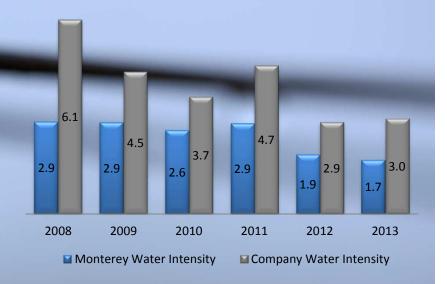
## Quarterly Resource Intensity Reports

- Increase Transparency among facilities
- Identify water and energy intensity
  - KPIs based on tons crushed / barrels maintained

#### Incentives & Goalsetting

Communicate goals with facilities and incentivize results

### Monterey Water Intensity gallon of water per gallon of wine produced



#### **Oakville Water & Energy Resource Profile**



